

Terms of participation of the Annual Exhibition of Estonian Agriculture EPA 2026

1. ORGANISER

Estonian Chamber of Agriculture and Commerce (ECAC)
Alevi 3-2, Tallinn 11313, Estonia
Phone: +372 600 9334
Email: epa@epkk.ee

2. TIME AND VENUE

Time: 14.10 - 15.10.2026
Venue: The Estonian National Museum
Muuseumi Road 2, Tartu 60532, Estonia

Opening hours: 14.10.2026 at 10.00 – 18.00
15.10.2026 at 10.00 – 17.00

3. SCHEDULE FOR THE EXHIBITORS.

Assembly: 12.10.2026 at 09.00 – 20.00
13.10.2026 at 09.00 – 20.00

Exposition layout: 13.10.2026 at 12.00 – 20.00

Removal of exhibits and dismantling:
15.10.2026 at 17.00 – 22.00

Dismantling: 16.10.2026 at 09.00 – 10.00

4. EXHIBITORS AND THE MAIN TOPICS

Exhibitors can be any legal persons whose products or services are related to the following topics:

agriculture;
food industry;
feed and feed additives;
fertilizers and plant protection;
seeds and plants;
digital technologies;
agricultural machinery;
livestock technology and farm equipment;
veterinary;
bioeconomy and bioenergy;
forestry;
horticulture and gardening;
financial services;
lifting equipment;
tools and equipment;
oils and lubricants;
maintenance;
agricultural construction;
supporting services;
training;
professional associations.

A co-exhibitor is an institution or company that participates in the fair at the exhibition stand rented by the main exhibitor and is obligated to pay a participation fee (in accordance with Article 6 of this contract).

An exhibit is a physical object displayed by the Exhibitor on the exposition stand rented at the fair, on supporting structures erected on it, on the design elements, on the internal walls of the stand or above the stand. The display of exhibits outside the boundaries of the stand or their removal from the stand before the end of the fair's official working hours is prohibited. It is prohibited to remove exhibits from the stand before the closing of the fair. The Exhibitor is obliged to be present at the stand until the formal end of the exhibition. Exhibitors who leave the stand early will be

charged a **fine of €100** per hour plus VAT. Any exceptions must be agreed with the Organiser in writing in advance

5. APPLICATIONS FOR PARTICIPATION

The application for participation must be submitted on the official application form-participation contract. The form should be filled in and returned to the Organiser by **August 21, 2026**, at the latest. Orders submitted after this deadline will be fulfilled, according to the availability of exhibition space. Upon receipt of the participation agreement-registration form, the Organiser shall send the Exhibitor a written confirmation of the reservation of the stand. The Exhibitor shall not be entitled to rent or transfer the stand or any part of it to third parties without the prior written consent of the Organiser.

6. PARTICIPATION FEE

The participation fee for the Exhibitor and co-Exhibitor is non-refundable.

		Fee until 30.05.26	After 30.05.26
Participation fee	pc	€325	€400
Participation fee (ECAC member)	pc	€225	€300

It covers the general advertising and administrative expenses. It entitles the Exhibitor the right of identity cards for participants and stand builders and invitation cards for customers according to the article 10 of this contract.

All prices are subject to VAT, valid in the Republic of Estonia.

7. RENTAL FEES OF EXHIBITION SPACE AND STANDAR STANDS

Minimum size of the rental space is 9m².

		Price until 30.05.26	Price after 30.05.26
Indoor space rental	m ²	€71	€73
Indoor space (ECAC member)	m ²	€52	€55
Outdoor space	m ²	€14	€14
Outdoor space (ECAC member)	m ²	€11	€11
Standard stand*	m ²	€35	€35

* The rental fee for a standard stand includes the rental of side walls, a fascia board with the company name, spotlights (1 per 4 m²), and assembly costs. Rental of standard stand does not include space rental.

All prices are subject to VAT, valid in the Republic of Estonia.

8. SEMINAR PRICE LIST

Exhibitors have the opportunity to organize product presentations or informational seminars in the exhibition's seminar rooms, in accordance with the overall event schedule.

	Price until 30.05.26	Price after 30.05.26
Exhibitor	€75	€100
Exhibitor (ECAC member)	€50	€75
Non-exhibitor	€250	€300
Non-exhibitor (ECAC member)	€150	€200

The seminar fee includes a 45-minute session, room rental, projector, seminar registration, and its administration. Additional technical solutions will be charged according to a separate quotation.

9. FAIR CATALOGUE

The data of companies and organisations participating in the fair, who have submitted a correctly completed catalogue form and sent it to the Organiser by 7 September 2026 at the latest, will be published in the fair catalogue. The Organiser does not guarantee publication of information submitted after the deadlines

10. IDENTITY CARDS AND INVITATION CARDS

Exhibitors will be entitled to exhibitor cards according to the size of the fair space they have rented, as follows:

up to 20 m² – 5 cards,

21 – 45 m² – 10 cards,

over 45 m² – 15 cards

The participant badge grants the right to access the exhibition area at the Estonian National Museum from 12–16 October 2026, in accordance with the schedule set out in clause 3.

The Exhibitor is entitled to receive Exhibitor Setup Passes from the Organiser, which allow access to the exhibition area at the Estonian National Museum during the following times:

12 October 2026, 09:00–20:00

13 October 2026, 09:00–20:00

15 October 2026, 16:00–22:00

16 October 2026, 09:00–10:00

An additional charge of €5 per identity card will apply for any extra cards ordered.

The Exhibitor will be entitled to get invitation cards free of charge according to the rented area as follows:

Up to 30 m² – 75 invitation cards

31 – 80 m² – 130 invitation cards

over 80 m² – 200 invitation cards

11. USE OF THE TRADEMARK

The Exhibitor is allowed to use the fair trademark in its own advertising and commercial activities only after obtaining written approval from the Organisers.

12. FAIR SERVICES

The Exhibitor has the right to order standard or custom stand services from the Organiser based on the Organiser's price list for additional services. Stand design and construction services will be provided to the Exhibitor by the Organiser or its authorised construction company.

Orders for additional services and stand sketches must be submitted to the Organiser by 16 September 2026. Orders submitted between 17 September 2026, and 11 October 2026 will incur a 25% surcharge on the prices of fair services. Orders submitted from October 12 – October 16, 2026, are subject to 50% surcharge.

In case the Exhibitor chooses to construct the stand through individual means and materials the intended layout of the stand with the need for extra services (electrical scheme, hanging points) must be submitted to the Organiser by **September 16, 2026**.

The standard height of the stand walls is 2.5 m. Any construction exceeding this height requires special permission from the Organiser and will be considered advertising space, subject to an additional charge.

The maximum load capacity of the floors of the Estonian National Museum is 500 kg/m². **The use of fasteners, stickers, tapes, or similar items on the floors of the Estonian National Museum is strictly prohibited.**

The exclusive right to install hanging points belongs to the Organiser and will be executed in accordance with the technical conditions of the Estonian National Museum.

The exclusive right to activate the power supply shall belong to the Organiser or their authorised construction company.

In case of need, the Exhibitor shall order special storage rooms provided by the Organiser for storing its tare and other packaging materials during the fair period. Storing the tare and packaging materials behind the stand is prohibited.

Transportation of exhibits shall be carried out through the Loading Area of The Estonian National Museum. The main entrances of the Museum cannot be used for transportation of exhibits.

The Exhibitor shall be liable for any damage or loss of the exhibition space or stand, inventory, materials and equipment made available to the Exhibitor from the moment of their delivery by the Organiser until the Exhibitor returns it to the Organiser.

13. ADVERTISING

For advertising its goods and services, the Exhibitor is allowed to use only the rented fair area and the interior walls of the stand. Advertising by other persons or companies is strictly prohibited. Advertising materials may only be attached to rented elements using adhesive tape and/or special hooks. All materials must be removed before dismantling; otherwise, the Exhibitor will be required to compensate the Organiser for the cost of their removal.

14. TERMS OF PAYMENT

The Exhibitor shall be obliged to pay the participation fee, as well as the rental for the space and stand, according to the invoice and payment deadline provided by the Organiser. If the Exhibitor has not settled the payments by the deadline, they will lose the right to the reserved exhibition space, and the Organiser reserves the right to offer the vacated space to a company on the waiting list.

If the Exhibitor has not settled the payments by the due date, it shall be treated as a cancellation of the participation contract, and the Exhibitor shall be subject to the penalties set forth in Article 15 of this contract.

All payments for additional fair services should be remitted on the payment date indicated on the invoice.

15. TERMINATING THE CONTRACT

The participation fee is non-refundable. The Exhibitor is entitled to cancel all reservations prior to **1 June 2026** without incurring any penalties. If the cancellation is made between **June 2, 2026**, and **August 1, 2026**, the Exhibitor is responsible for the settlement of the non-refundable participation fee and 50% of standard stand and space rental fees. Reservations cancelled after **August 1, 2026**, are subject to any charges which have already fallen due, including all participation, standard stand or exhibition space rental fees in full.

16. FIRE SAFETY AND SECURITY

The Organiser is responsible for fire safety and general order at the fairground. The Exhibitor is obliged to comply with the fire and occupational safety regulations enforced at the fairground by the Organiser. The Exhibitor is responsible for insuring their own property. The Organiser shall not be liable for any damage to or loss of the Exhibitor's exhibits or stand construction.

17. ENVIRONMENT

The Exhibitor is obliged to take preventive measures to prevent noise, light, and vibrations caused by the devices of their company. The Exhibitor must ensure that the physical, chemical, and biological parameters of their exhibits and stand do not exceed the limits established in the Republic of Estonia and must also ensure the safety of visitors and personnel while on the stand.